



# Dynamic vSolutions

## AWS Cloud Adoption Strategy

### Project Overview

The Dynamic vSolutions Cloud Adoption Strategy is a comprehensive approach to transitioning clients' applications, data, and infrastructure to the cloud. This strategy ensures a smooth and efficient migration process while maintaining functionality, performance, and compliance. The project is divided into several key tasks, each with specific deliverables to ensure a successful cloud adoption.

### Executive Overview

The Dynamic vSolutions Cloud Adoption Strategy is designed to facilitate a seamless transition of our client's applications, data, and infrastructure to a cloud environment. This strategy aligns with the customer's business and technical objectives, which include enhancing operational efficiency, ensuring compliance with regulatory standards, and optimizing cost-effectiveness. Our customers seek to modernize their IT infrastructure to support business growth, improve scalability, and increase flexibility. Their technical objectives include achieving high performance, maintaining robust security and compliance, and ensuring minimal disruption to business operations during the migration process.

Dynamic vSolutions will deliver comprehensive professional services to meet these objectives. To achieve these goals, we will conduct a kick-off meeting to establish project parameters and expectations. We will perform application and infrastructure assessments to inform the migration strategy, develop and execute a detailed migration plan, including cutover strategies and workforce training, and ensure data accuracy, system performance, and compliance through rigorous testing and validation. Additionally, we will provide continuous support and optimization to maintain and improve the cloud environment.

### Project Sponsor(s)/Stakeholder(s)/Project Team

#### Partner Executive Sponsor

Name	Title	Description	Email/Contact Info

#### Project Stakeholders

Name	Title	Description	Email/Contact Info

#### Partner Project Team

Name	Title	Description	Email/Contact Info

#### Project Escalation Contacts

 **Phone.**  
301-254-6186

 **Email.**  
jamar@dynamicvsolutions.com




Name	Title	Description	Email/Contact Info

## Project Milestones and Deliverables

Project Milestones highlight critical phases and achievements, serving as essential checkpoints to guide the project's progress and ensure successful outcomes.

Project Task	Est. Completion	Milestone	Deliverables
<b>Task 1</b>	1 Week	Completion of Kick-off Meeting	The initial project meeting is successfully conducted, establishing project parameters, expectations, and key roles.
<b>Task 2</b>	2-4 Weeks	Completion of Application Assessment	A thorough assessment of the existing application environment is conducted, and the Migration Strategy Portfolio is developed.
<b>Task 3</b>	2-4 Weeks	Cloud Readiness Assessment Finalized	A comprehensive readiness assessment is completed, addressing gaps in skills, processes, and technology, and developing the necessary management and governance plans.
<b>Task 4</b>	1 Week	Selection of Cloud Service Provider	A suitable cloud service provider is identified and selected based on client requirements, and initial data cleansing and decommissioning plans are developed.
<b>Task 5</b>	1 Week	Communication Plan Developed	A comprehensive communication plan is developed, ensuring effective customer engagement and

 **Phone.**  
301-254-6186

 **Email.**  
jamar@dynamicvsolutions.com



			change management support.
<b>Task 6</b>	1 Month+***	Successful Migration Execution	The migration of applications, data, and infrastructure to the cloud is completed, including system configuration, workforce training, and security compliance.
<b>Task 7</b>	2 Weeks	Integration and Validation Completed	Migrated applications and data are integrated and validated for functionality, performance, and compliance, ensuring a seamless transition to the cloud environment.
<b>Task 8</b>	2 Weeks	Post-Migration Optimization	The cloud environment is optimized and maintained post-migration, with continuous support, performance reviews, and governance implementation.
<b>Task 9</b>	1 Week	Project Management Dashboard Completed	Project management metrics and milestones are tracked and reported through a developed dashboard, ensuring project visibility and accountability.

\*\*\*Estimates the minimum amount of time needed to perform migrations.

## **Task 1 – Kick-off Meeting**

The first step is to set up a kick-off meeting with key personnel, who shall participate with the COR and Contracting Officer. The meeting may be held in person, or via teleconference or Web conference. The purpose of the kick-off meeting is to discuss the approach that will be utilized to meet the objective, including the following: format, key resources, background information, issues or concerns, roles, and responsibilities, establish timelines, format of progress reports and to



**Phone.**  
301-254-6186



**Email.**  
jamar@dynamicvsolutions.com

respond to questions.

**Deliverables:**

- *Meeting scheduling and facilitation*
- *Agenda*
- *Kick-off meeting minutes*
- *Draft Project Schedule*

## **Task 2 – Discovery and Application Assessment**

Work with the client to conduct a thorough assessment of the existing application environment by inventorying managed applications and mapping dependencies. Provide a thorough evaluation of performance metrics, security compliance, and licensing models to guarantee optimal functionality, adherence to regulatory standards, and cost-effectiveness. This includes evaluating current clients' cloud workloads and available cloud offerings. Utilize assessment to identify business needs, customer constraints, and security standards to perform a gap analysis. Develop a comprehensive cloud migration plan and Migration Portfolio, ensuring alignment with business requirements and compliance standards.

**Deliverables:**

- *Develop and update documents, including but not limited to:*
  - *Migration Strategy Portfolio*
  - *Application Assessment Reports*
  - *Application/System Performance Metrics*
  - *Management Plans*
  - *Business Readiness Assessment*
  - *Application and Infrastructure Licensing Evaluation*
  - *Fit-Gap Analysis*

## **Task 3 – Cloud Readiness Assessment**

Prepare clients for cloud adoption by addressing gaps in skills, processes, and technology. This includes conducting a business readiness assessment, establishing PMO processes, and defining governance and risk management structures. Additionally, it involves creating change management and communication plans, defining target state systems environments, assessing data quality, and developing an acquisition strategy. These steps ensure the organization is fully prepared for the cloud migration, aligning resources, and mitigating risks.

**Deliverables:**

- *Develop and update documents, including but not limited to:*
  - *Management Plans*
  - *Governance and Risk Documents*
  - *Cost Estimates*
  - *Change Management Plan*
  - *Communication Plan*
  - *Data Assessments*
  - *Security Documentation (Policy and Compliance)*
  - *Test/Pilot Plans*



**Phone.**

301-254-6186



**Email.**

[jamar@dynamicvsolutions.com](mailto:jamar@dynamicvsolutions.com)

- *Transition Plans*
- *Workforce Assessment*
- *Application Assessment Reports*
- *Application/System Performance Metrics*
- *Migration Strategy Portfolio*
- *Fit-Gap Analysis*

## **Task 4 – Selection and Evaluation**

Identify and select suitable cloud service providers based on client’s requirements. This involves program management tasks such as selecting a provider, updating the life cycle cost estimate (LCCE), and maintaining risk processes. Additionally, workforce and change management plans will be refined, initial data cleansing activities conducted, and a decommissioning plan developed.

### **Deliverables:**

- *Develop and update documents including but not limited to:*
  - *Management Plans*
  - *Governance and Risk Documentation*
  - *Data Cleansing Documentation*
  - *Decommission Plan*

## **Task 5 – Communication and Engagement**

Identify and analyze stakeholders, develop a comprehensive communication plan, implement effective engagement strategies, and provide change management support. We shall conduct regular briefings, training, and support while also addressing immediate concerns. Feedback mechanisms will be established for continuous improvement. Documentation and regular reporting will ensure transparency and accountability throughout the process.

### **Deliverables:**

- *Develop and update documents, including but not limited to:*
  - *Communication Plans*
  - *Workforce Transition and Training Plan*
  - *Assessment Reports*
  - *Technical Strategy Documentation*
  - *Training Plan*

## **Task 6 –Migration**

Perform the migration of clients’ applications, data, and infrastructure to the cloud. This includes program management, workforce preparation, and technology configuration. Key activities are monitoring program execution, assessing go-live readiness, transitioning the workforce, conducting training, configuring systems, and ensuring security and privacy compliance. Critical tasks also encompass developing interfaces, performing mock conversions, testing systems, and executing a detailed cutover plan to ensure a seamless transition.

### **Deliverables:**

- *Execute Migration Strategy of Pilot (Phase 1)*



**Phone.**

301-254-6186



**Email.**

jamar@dynamicvsolutions.com

- *Execute Cutover Strategy (Phase 1)*
- *Validate System and Processes*
- *System Configuration Documentation*

## **Task 7 – Integrate and Validate**

Ensure that the migrated applications, data, and infrastructure are properly integrated into the existing systems and validated for functionality, performance, and compliance. This task involves conducting integration testing, verifying data accuracy and integrity, assessing system performance under various loads, ensuring security and compliance, facilitating user acceptance testing, and resolving any issues that arise during these processes.

### **Deliverables:**

- *Data Validation Reports*
- *Integration Test Plans and Reports*
- *Performance Test Results*
- *Compliance and Security Validation Reports*
- *User Acceptance Test Plans*

## **Task 8 – Operate and Optimize**

Optimize, maintain, and assess the cloud environment post-migration. This includes program management through performance reviews, lessons learned, and governance implementation. Workforce and stakeholders are supported through change management and stabilization efforts. Technology is maintained by regular updates and decommissioning of legacy systems. Processes and service delivery are enhanced via continuous improvement, integrated contact center management, and monitoring service level agreements (SLAs).

### **Deliverables:**

- *Including but not limited to:*
  - *Performance Review Reports*
  - *Management Plans*
  - *Implement SOPs*
  - *Service Level Agreements*
  - *Success Metrics*

## **Task 9 – Project Management/Data Call Support**

The contractor will develop and create dashboards to report project management metrics and milestones.

### **Deliverables:**

- *100% of assigned documented project schedules completed.*
- *100% of documents are uploaded into the document library repository.*
- *Weekly report of project status report*



**Phone.**

301-254-6186



**Email.**

jamar@dynamicvsolutions.com



## Acceptance and Handover

### **Acceptance Criteria**

- All project deliverables, including documentation, reports, and configured systems, must be completed, and reviewed for quality and accuracy to confirm they meet the specified requirements and business objectives.
- Conduct testing and validation of all systems and applications to validate functionality, performance, and compliance. This includes user acceptance testing (UAT) and any other specified tests.

### **Handover Process**

- All project documentation, including design documents, configuration guides, test plans, and user manuals, will be handed over to the client. T
- The project team will conduct training sessions and knowledge transfer workshops to equip the client's team with the skills and knowledge needed to operate and optimize the cloud environment.
- Conduct a final review meeting with the client to discuss the project outcomes, review the deliverables, and address any remaining questions or concerns.
- Formal sign-off on the project completion.
- The project team will transition support responsibilities to the client's IT team or designated support team.

### **Deliverables**

- Signed Acceptance Document A formal document signed by both parties confirming that all deliverables have been reviewed, approved, and accepted.
- Complete Documentation Package All relevant project documentation is handed over to the client.
- Training Materials and Records Materials used during training sessions and records of attendance to ensure the client's team is adequately prepared.

### **Roles**

- Project Manager – Oversees the entire project, coordinates between teams, ensures timelines are met, handles client communication, involved throughout the whole project.
- Cloud Architect – Designs the cloud solution, develops the migration strategy, and ensures the architecture meets the client's business and technical requirements, involved throughout the whole project.
- Cloud Engineer – Implements the cloud architecture, performs the actual migration of applications and data, and resolves technical issues during the migration process, involved in tasks 6, 7, and 8.
- System Administrator – Manages the configuration and deployment of systems, performs system testing, and ensures the integrity and performance of the cloud environment, involved throughout the whole project.
- Security Analyst – Ensures all security protocols are followed, validates compliance with regulatory standards, and oversees security testing, involved throughout the whole project.



**Phone.**

301-254-6186



**Email.**

[jamar@dynamicvsolutions.com](mailto:jamar@dynamicvsolutions.com)



- Database Administrator – Handles data migration, ensures data integrity, and performs data validation post-migration, involved throughout the whole project.



**Phone.**

301-254-6186



**Email.**

[jamar@dynamicvsolutions.com](mailto:jamar@dynamicvsolutions.com)